### **IOB DESCRIPTION**

# **BUSINESS MANAGER**

# Minnesota Farm Bureau Federation (MFBF)

| FUNCTION:             | The Business Manager is responsible for supporting the general operation of<br>the MFBF. The Business Manager is responsible for company database<br>management, administration of the FBAtlas membership system, assisting<br>with the financial management of MFBF & affiliated companies and<br>overseeing and ensuring that computing systems and equipment are<br>operating effectively and efficiently. |  |
|-----------------------|---|--|
| AUTHORITY:            | To assist in planning, organizing and carrying out all activities relating to database management and administration of MFBF systems, along with coordination and management of accurate membership reporting.  |  |
| <b>REPORTABILITY:</b> | The Business Manager is accountable to the Director of Operations.  |  |

#### **RESPONSIBILITIES:**

# DATABASE MANAGEMENT

- Work with management team to identify opportunities for improvement
- Establish KPIs to measure the effectiveness of business decisions
- Collaborate with team members to collect and analyze data
- Use graphs, infographics and other methods to visualize data
- Structure large data sets to find usable information
- Create reports for team members and partners
- Create presentations and reports based on recommendations and findings

#### DATABASE ADMINISTRATION

- Administration of the FBAtlas membership system
  - Provide training on the membership system to users in order to ensure ability to navigate the membership system and assure accurate and clean membership system
  - Assist counties, staff and other users to create county reports, labels, etc.
- Maintain accurate membership records
  - Balancing lockbox with bank reports
  - o Balancing membership numbers with ACH
  - Balancing online deposits with online payments on the membership system
  - o Input new members and process manual check payments
  - Verification of data in accordance with members
  - Deposits to the various entities involved in the organization
  - Verification that membership numbers are correctly distributed
- Creating and distributing monthly membership reports
- Analyzing membership numbers and data to ensure accuracy and understanding information
- Customer service and problem solving for counties, agents, FBFS staff and members
- Maintaining communications with our counties through county mail and email, ensuring they have the most up-to-date membership information
- Communication with counties, staff and board on membership issues and membership system

#### **BUSINESS**

- Assist with the financial affairs of the Minnesota Farm Bureau Federation & affiliated companies.
- Perform all activities related to the accounts payable function including reviewing, coding, and processing payments
- Perform account receivable functions including invoicing, deposits, collections, and revenue recognition
- Conduct reconciliation of all accounts on an as needed basis

### **INFORMATION TECHNOLOGY**

- Manage the secure and effective operation of all computer systems, related applications, hardware, and software used within MFBF
- Ensure system optimization for all technology resources
- Evaluate connectivity, equipment, software and hardware issues
- Respond to IT issues; hardware maintenance, software, networking, etc.
- Set up equipment for new users and employees

#### OFFICE MANAGEMENT

- Assist the Public Policy, Membership & Marketing and Leadership team with various administrative duties.
- Create, organize and maintain files of the organization.
- Keep an accurate and up-to-date yearly calendar for the organization.

## **QUALIFICATIONS:**

- Bachelor's degree in Accounting or Business
- Strong skills in database management and analysis
- 1-3 years relevant experience working in accounting and/or database management
- Ability to create, analyze and present reports regularly
- Ability to plan, organize and execute
- Ability to perform basic and higher mathematical calculations
- Efficient in solving problems and working with multiple variables
- Excellent written and oral communication skills
- Experience in computer science, information technology or computer engineering
- Agricultural experience preferred

| Duration:     | Permanent full-time position                      |
|---------------|---|
| Job Location: | Minnesota Farm Bureau Federation, Eagan, MN       |
| Compensation: | Salary based on experience and job qualifications |
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